

BREACH OF CONTRACT EXCLUSIVITY

Importeursvertrag

zwischen

TTS Tooltechnic Systems AG & Co. KG

Wertstrasse 20
73240 Wendlingen
Deutschland

- nachfolgend TTS genannt -

und

Majo d.o.o.

Goricica pri Ihanu 2

1230 Domzale / Slowenien - nachfolgend Vertriebspartner genannt -

With company Festool we had undersigned exclusive contract in year 2004 for area of Slovenia, the contract was concluded for Indefinite Duration and it was Exclusive – in this contract it was explicitly written the following:

SUMMARY OF THE CONTENTS:

“TTS undertakes it won't make deliveries, directly or indirectly through third parties, to the contractual sales area. If other sales partners of TTS make deliveries to the contractual sales area TTS will take all possible measures to prevent it.”

Wendlingen, den 4/5-04

_____, den 26.5.04

Leiter CC Import-Partner
(TTS Tooltechnic Systems AG & Co. KG)

MAJO
Vertriebspartner
D.O.O., DOMŽALE
(Majo d.o.o. Goričica 2, Domžale)

Majo d.o.o

Od: < @tooltechnicsystems.com>
Za: <majo.doo@siol.net>
Poslano: 10. september 2010 19:57
Zadeva: in Slovenien

dear Joze,

please be informed that we are still working on this subject

I keep you posted

have a nice weekend

I.V.

TTS Tooltechnic Systems AG & Co. KG
Wertstraße 20
73240 Wendlingen
Manager Sales Service International

ZADEVA :

SLOVENIJI

Spoštovani Dož,;

obveščam vas samo, da se vedno
delamo na tej zadevi.

Obveščal vas bom o novicah.

Lep pozdrav

Majo d.o.o

Od: @tooltechnicsystems.com
Poslano: 13. maj 2011 14:52
Za: majo.doo@siol.net
Zadeva: FW: Situation 2011 and
Priloge:

Pomembnost: Visoka

dear Joze,

many thanks for the detailed information

I have to apologize for the very bad performance our company is showing in handling this matter

Several times I asked the responsible people of [redacted] to take care of this subject as this is unacceptable for doing business in Slovenia.

Today I asked Mr. [redacted] the responsible person for the IP business, again to help me to solve this

matter. He promised me to take care and to get in touch with you during the weekend.

I hope we can solve this issue in the near future as this blocks our efforts to be successful in the Slovenian market.

Excerpt of letter from Export Manager from Festool:

Dear Jože,

I hope you and your family are doing fine these days in Slovenia.

First of all I would like to thank you for your open and honest letter, your detailed description of the situation and the examples you have sent us. Figures and facts are indeed very helpful.

You are the biggest partner for Mr. [REDACTED] in his portfolio and you are in the top 6 partner list all around the world. So please be insured that we are doing everything possible.

We need your trust in us as much as we trust in You Jože.

We received a question if this is really our high reference, written above in the excerpt of the letter, and what is complete content of the letter.

It is true that we did not publish the whole letter but only excerpt of it.....Yes, this is long, very long unresolved story for MAJO, a very difficult and hurtful experience..... Story with strong essence.

But do you know what I liked the best in before mentioned letter of Festool export manager? It is following statement:

“ We need your trust in us as much as we trust in You Jože. “

Od:

@festool.com>

Poslano:

Za:

Jože Marn (majo.doo@siol.net)

Zadeva:

- your E-Mail 03.06.2014

Hallo and good Morning,

I wish you a great start into the new week and I will do everything what I can do to solve the : topic in Slovenia.

Kind regards

Festool Group GmbH & Co. KG

Wertstraße 20

73240 Wendlingen

To: majo.doo@siol.net

Subject: Questions and open Points

Hey Joze,

as I wanted to ask a few questions during my visit this week please allow me to ask these questions by E-Mail

- I already spoke with the responsible people in headquarter regarding behavior in Slovenia. We have a common understanding that this is not the way doing business.

- There will be now a Meeting in headquarter and we will force to do

Kazalo in seznam najpomembnejših dokumentov

P 4-5

P 5 – 29, 39 - 40

P 6, 14, 15, 26, 39

P 26

P 8, 9, 12, 13,

27-29

P 10 - 11

P 13 - 14

P 6, 15

P 16 -26

P 26

P 39 - 40

P 30 – 36, 40

P 31 - 32

P 32 - 33

P 34

P 35 - 37

P 39 – 42, 46

P 43 – 51

P 43 - 44

P 45

P 47 - 49

P 50 - 51

P 62 - 68

P 65 - 68

P 51 - 53

P 53-60

P 69 – 70

P 72 – 74

P 5

P 7

P 37 - 38

P 54 – 55, 63 - 70

P 70 - 72

P 75 - 82

P 83 - 85